**Job Title:** Area Director  
**Funding:** Personal Support Raising as Deputy Fundraiser. Training Provided.  
**Position Category:** Direct Ministry  
**Classification:** Exempt  
**Location:** Minnetonka  
**Travel Required:** Travel Required  
**Salary or Hourly Pay Range:** Salary Chart Experience Step TBD.  
**Position Type:** Full-time, Part Time or Volunteer  
**Reports To:** Kenny  
**Date Posted:** Current  
**Assigned Trainer / Coach:** Kenny  
**Posting Expires:** 12/2021  

**External Posting URL:** Various sites can be listed here.  
**Internal Posting URL:** Internal Posting URL  

**For An Application Please Contact:**  
**FAX OR EMAIL:** 763.478.0501 or leah@timberbay.org  
Subject Line: Interested in Minnetonka Position  
**MAIL:** Laura Tolifson  
Youth Investment Foundation / Timber Bay  
PO Box 316  
Medina, MN 55340  

**Job Description**  

**PURPOSE**  
Timber Bay exists to effect new attitudes and behavior as needed in youth. Through a growing faith in Christ and/or by supportive staff relationships, we create a sense of purpose, belonging and community with our youth. We emphasize self-worth, forgiveness, accountability and freedom from shame, with a balanced perspective of authority and freedom.  

**ROLE AND RESPONSIBILITIES**  
The Area Director is key to accomplishing our purpose. They develop and direct a total community outreach program to at-risk youth living in or near a specific community with approximately 10-20% of the Area Director’s time involved in retreats at Timber Bay Camp and other out-tripping activities. Responsibilities of an Area Director focus in five areas:  
- Fundraising and Personal Support Development,  
- Community Program Development,  
- Camp and Retreat Programming,  
- Business and Ministry Management,  
- Staff Development.
Specific responsibilities can include:
1. Initiating an active outreach to at-risk youth.
2. Building relationships with youth at-risk.
3. Developing referral relationships with community juvenile services, authorities and school personnel.
4. Recruiting, training and managing volunteers, interns and developing a team.
5. Planning and implementing activities for small groups, large groups and individual mentoring.
6. Raising funds for both your personal salary and community programs and expenses as needed.
7. Planning and implementing various camp programming with other Timber Bay Community ministries.
8. Preparing and presenting chapels, devotionals, Bible studies, etc.

QUALIFICATIONS AND EDUCATION REQUIREMENTS
Because of the nature of our work with hurting youth, we hire people with a high level of integrity and compassion for at-risk youth. As an Area Director, you come to Timber Bay with:
- Your personal life in order in areas like your relationship with Christ, family relations, social and psychological adjustments.
- A commitment to a local church’s body of believers.
- A care and comfort relating to hurting youth.
- Physically fit enough to do programming in community and camping ministry.
- A desire to continue learning in areas relevant to your ministry to at-risk youth such as Bible study, sexual abuse and family systems, chemical dependency treatment, etc.
- A completed application packet on file with a clear background check and thorough reference check.
- A desire to follow through with our training process.

SKILLS, GIFTS AND TALENTS
The Area Director will operate their ministry out of the skills, gifts and interests they already possess. People skills, listening skills, leadership skills and being part of work teams are important skills to possess and grow in. While training in fundraising is provided, communicating the ministry vision and need for partners is critical.

ADDITIONAL NOTES
The Area Director will strive to:
- Maintain attitudes and behavior that honors Jesus Christ in your public and private life. A “professional” approach to Timber Bay youth, means relating to youth, volunteers and fellow staff in love, with objectivity, with a moral ethic and confidentiality,
- Demonstrate a proper use of loving limits and control to maintain programs that honor God and ministers to hurting teens who are often out of control. The Area Director will also be attentive to the needs and concerns of the parent(s) of the youth we serve,
- Lead the team they develop in their community Timber Bay ministry, but also work in teams with other Area Directors, Outreach Staff, Camp Staff and Central Service Support Staff. They also contact and build relationships with community professionals like school counselors, police and social workers.

The Area Director will also be trained in and follow our business and ministry management practices, safety protocols and working procedures. As a deputized organizational fundraiser, the candidate’s salary, expenses and benefits are solely dependent on their personal financial development.

Candidate understands that any employment, both paid or unpaid, which might be offered to me by YIF is “at will” and of indefinite duration, that either I or YIF may terminate that employment at any time, with or without notice and for any reason, that no agreement to the contrary will be recognized by YIF.

Reviewed By: 
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Name 

Date: 

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